

**Filling Instructions:**

1. The Sales Person (who is making a call to a customer) and/or customer shall fill in the following information, which shall form a basis for arriving at the final proposal and for setting up a Fuel installation.
2. The filled in record shall be forwarded to National Gas for further evaluation of suitable system.

**CUSTOMER DETAIL**

- I) Name of Company: M/s.  
Address:
- II) Contact Person/Designation:
- III) Email: Tel:  
Fax: GSM/Cell:
- IV) Industry Type:
- V) End Product:
- VI) Plant (Existing/Greenfield/Expansion):
- VII) Project commissioning date:
- VII) Source of Information about National Gas:
- VIII) Customer is interested in Product/Offerings:

**FUEL SPECIFIC DATA**

- I) Details of Fuel: Current/Proposed
- a) Current Fuel Being Used/Considered:  
Unit Cost of Fuel: RO \_\_\_\_\_
- b) Consumption Pattern (Current Fuel):

Application/ Equipment/ Furnace	Fuel Requirement								
	MM BTU	Cu. met er	Other	Per Hr		Per Day	Per Month	Working Hrs a day	Working Days a month
				Average	Peak (Maxim um)				

NGC/SALE/F006/R.1

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II) Type of Furnace/Equipment	:	Oil-fired/Gas-fired/Dual Fuel
III) Type of Firing	:	Direct fired/In-direct fired
IV) Operation	:	Batch/Continuous

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#### CUSTOMER SPECIFIC REQUIREMENT

- A. Fuel Back-up required (no. of days):
- B. Send-out Pressure Requirement (from Fuel storage):
- C. Stand-by "Duplex System" required: YES....., NO:.....
- D. Whether Supplier system will be used as:
- Base Load:
  - Back-up:
  - To meet Deficit:
- E. Does customer has allocation of Natural Gas:
- F. If YES, How much is allocation:
- G. Additional requirement of customer to share:

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(This Information will form the basis of Design and eventually proposal of the facility. Variation in any information can affect the feasibility, operation, design and direct/indirect costs in future. Thus customer has to inform the deviation in any parameter well in advance to design the optimum facility.)

**Sales Person**

**Customer's Authorized Signatory**

Signature & Date

Signature & Date